



Date: July 28, 2022

Monroe County Office of Purchasing & Central Services
200 County Office Building Rochester, NY 14614
Attn: ARPA-RFP Coordinator

To Whom it May Concern:

I am writing to support the application of the Urban League of Rochester, NY, Inc. and their partners for the Unemployed/Underemployed Workforce Development Program

Cornerstone Training Institute (CTI) is a leading training provider, offering a variety of training and certification classes in Asbestos Abatement monitoring and inspection, Lead based Paint Abatement and Renovation, Mold Remediation, as well as other environmental training classes. Our courses meet the most stringent model curriculums authored and established by the self-same Federal and State entities that are responsible for the certification of our successful students. CTI trains over 2,300 professionals from across New York State annually and maintains some of the industry's most well respected and knowledgeable trainers. We are members of the Professional Abatement Contractors of New York (PACNY) and are accredited through the New York State Department of Health (NYSDOH) and the United States Environmental Protection Agency (EPA.) CTI is committed to providing opportunities to our communities most underserved and underrepresented populations and assisting them in developing the skills needed for a successful career in the environmental construction field.

If awarded funding for the development of this program, CTI will work in collaboration with the Urban League of Rochester to develop a training program with applicable industry recognized credentials that meet the needs of local environmental construction and professional abatement companies. CTI will commit to utilizing its employer partners to assist in the facilitation of placement upon completion of the developed training program, while also providing job readiness training specific to the abatement and remediation industry. CTI has a long standing relationship with the Urban League of Rochester and has provided training to over 140 of its program participants since 2020, all of whom were either unemployed or underemployed at the time of training.

In conclusion, CTI fully supports the Urban League of Rochester's application for funding to provide our training and other supports to assist in the development of credentialing and employment for those who continue to experience barriers to meaningful employment and the accumulation of intergenerational wealth.

Sincerely,

A handwritten signature in blue ink that reads "Randall Holden".

Randall Holden
Director of Operations, Cornerstone Training Institute